



Marcus Dawal
Chief Probation Officer

ALAMEDA COUNTY PROBATION DEPARTMENT

P.O. Box 2059
1111 Jackson Street
Oakland, CA 94604-2059

November 17, 2023

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

SUBJECT: AUTHORIZE AMENDMENT NO. 1 TO EXTEND THE CONTRACT WITH BEHAVIORAL IDEAS LAB, INC. DBA IDEAS42 TO PROVIDE GRANT FUNDED REENTRY MOBILE APPLICATION SERVICES; PROCUREMENT CONTRACT NO. 22941; AMOUNT \$ 177,902

Dear Board Members:

RECOMMENDATION:

Authorize Amendment No. 1 (Procurement Contract No. 22941) with Behavioral Ideas Lab, Inc. dba Ideas42 (Ideas42) (Principal: Josh Wright: Location: New York City, New York) to administer a reentry mobile application to Alameda County Probation Department adult clients returning to Alameda County from prison or jail, extending the retroactive term, from 10/1/2021 – 9/30/2023, to 9/30/2024 and increasing the amount from \$625,823 to \$803,725 (\$177,902 increase).

DISCUSSION/SUMMARY:

On November 17, 2020 your Board authorized (Item No. 35) Alameda County Probation Department (ACPD) to accept the Fiscal Year 2020-21 Innovations in Supervision Initiative: Building Capacity to Create Safer Communities grant (Federal Grant Award #: 2020-SM-BX-0002) from the Bureau of Justice Assistance to evaluate the impact of Vergil, a web-based application used in assisting probation clients to achieve their case plan goals, for the period 10/1/20 – 9/30/23, in the amount of \$999,002. On October 12, 2021 your Board approved a (Item No. 48) Standard Services Agreement with Ideas42 to administer the reentry mobile application to adult probation clients returning to Alameda County from prison or jail, for a period of two years from 10/1/21 – 9/30/23 in the amount of \$625,823. On 9/1/2023 ACPD received notification of a project period extension of one year, extending the grant period to 9/30/2024. ACPD is requesting a one-year extension to continue the services provided by Ideas42 to accomplish the requirements of the FY 2020-21 Innovations in Supervision Initiative grant.

SELECTION CRITERIA/PROCESS:

The General Services Agency – Procurement approved Sole Source No. 9565 and issued a Finding of Non-Competition on November 14, 2023 for Ideas42. The Auditor's Office of Contract Compliance & Reporting approved Federal Small Local Emerging Business Waiver #F1942-A for this contract extension.

FINANCING:

Funding for this amendment will come from the BJA FY 20 Innovations in Supervision Initiative: Building Capacity to Create Safer Communities grant (Award No. 2020-SM-BX-0002), which is included in ACPD's FY 23-24 Adjusted Budget and subsequent year budget. No additional appropriations are required and there is no impact to net County cost as a result of approving the above recommendation.

VISION 2026 GOAL:

The Pathways to Positive Reentry Pilot program meets the 10X goal pathway of a **Crime Free County** in support of our shared visions of a **Thriving and Resilient Population** and **Safe and Livable Communities**.

Respectfully submitted,



Marcus Dawal
Chief Probation Officer

MD:da



FIRST AMENDMENT TO STANDARD SERVICES AGREEMENT

This First Amendment to Agreement (“First Amendment”) is made by the County of Alameda (“County”) and Behavioral Ideas Lab Inc DBA Ideas42, (“Contractor”) with respect to that certain agreement entered by them on 11/9/2022 (referred to herein as the “Agreement”) pursuant to which Contractor provides a mobile reentry application (Vergil Platform, “Vergil”, or “Platform”) services to County.

County and Contractor, for valuable consideration, the receipt and sufficiency of which are hereby acknowledged, agree as follows:

1. Except as otherwise stated in this First Amendment, the terms and provisions of this Amendment will be effective as of the date this First Amendment is executed by the County.
2. The term of the Agreement is currently scheduled to expire on 09/30/2023. As of the date this First Amendment is executed by the County, the term of the Agreement is extended through 09/30/2024.
3. In consideration for Contractor’s additional services, the County shall pay Contractor in an additional amount not to exceed one hundred seventy-seven thousand nine hundred and two dollars (\$177,902). As a result of these additional services the not to exceed amount has increased from six hundred and twenty-five thousand, eight hundred and twenty-three dollars (\$625,823) to eight hundred and three thousand, seven hundred and twenty-five dollars (\$803,725) over the term of the Agreement and any amendments.
4. Paragraph 20 of the Standard Services Agreement has been amended by changing the shall not exceed amount in the last sentence from \$625,823 to \$803,725.
5. Exhibit B - Payment Terms, section 4, is amended and replaced by the following:
 4. Total payment under the terms of this Agreement will not exceed the total amount of \$803,725. This cost includes all taxes and all other charges.

6. Exhibit B, Payment Terms, section 5, Approved Budget, is amended and replaced by the Approved Budget below:

5. Approved Budget

Item		Y1 (Q4 21-Q3 22)	Y2 (Q4 22-Q3 23)	Y3 (Q4 23-Q3 24)	Total
Personell	Project Lead	\$ 83,026.16	\$ 43,444.84	\$ 73,327.94	\$ 199,798.94
	Implementation Specialist	\$ 47,655.00	\$ 31,770.00	\$ 48,323.69	\$ 127,748.69
Benefits	35%	\$ 45,738.41	\$ 26,325.19	\$ 42,578.07	\$ 114,641.67
Contractors	Project Manager	\$ -	\$ 12,500.00	\$ 37,500.00	\$ 50,000.00
	Product Manager	\$ 10,468.75	\$ -	\$ -	\$ 10,468.75
	Sigma Software	\$ 96,248.00	\$ 28,800.00	\$ 28,800.00	\$ 153,848.00
Incentives		\$ -	\$ 13,200.00	\$ -	\$ 13,200.00
Tech Costs		\$ -	\$ 3,150.00	\$ 5,400.00	\$ 8,550.00
Travel		\$ 10,080.00	\$ -	\$ -	\$ 10,080.00
Indirect	16.76%	\$ 49,153.25	\$ 26,685.78	\$ 39,550.02	\$ 115,389.05
Grand Total		\$ 342,369.57	\$ 185,875.81	\$ 275,479.72	\$ 803,725.10

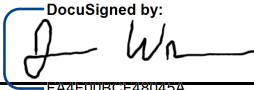
7. Attached hereto is Exhibit D-1 a current Debarment and Suspension Certificate executed by Contractor.
8. Except as expressly modified by this First Amendment, all of the terms and conditions of the Agreement are and remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this First Amendment.

COUNTY OF ALAMEDA

BEHAVIORAL IDEAS LAB INC

By: _____
Signature

By:  _____
Signature

Name: _____
(Printed)

Name: Joshua wright
(Printed)

Title: President of the Board of Supervisors

Title: Executive Director

Date: _____

Date: 11/17/2023

Approved as to Form:
Donna R. Ziegler, County Counsel

By:  _____
K. Joon Oh, Deputy County Counsel

By signing above, signatory warrants and represents that he/she executed this First Amendment in his/her authorized capacity and that by his/her signature on this First Amendment, he/she or the entity upon behalf of which he/she acted, executed this First Amendment.



EXHIBIT D-1

**COUNTY OF ALAMEDA
DEBARMENT AND SUSPENSION CERTIFICATION**

(Applicable to all agreements funded in part or whole with federal funds and contracts over \$25,000).

The Contractor, under penalty of perjury, certifies that, except as noted below, contractor, its principals, and any named or unnamed subcontractor:

- Is not currently under suspension, debarment, voluntary exclusion, or determination of ineligibility by any federal agency;
- Has not been suspended, debarred, voluntarily excluded or determined ineligible by any federal agency within the past three years;
- Does not have a proposed debarment pending; and
- Has not been indicted, convicted, or had a civil judgment rendered against it by a court of competent jurisdiction in any matter involving fraud or official misconduct within the past three years.

If there are any exceptions to this certification, insert the exceptions in the following space. For any exception noted above, indicate below to whom it applies, initiating agency, and dates of action.

Check if continued on the attached page.

Notes: Providing false information may result in criminal prosecution or administrative sanctions. The above certification is part of the Amendment to the Standard Services Agreement. Signing the Amendment to Standard Services Agreement on the signature portion thereof shall also constitute the signature of this Certification.

CONTRACTOR: ideas42 (Incorporated at Behavioral Ideas lab)

PRINCIPAL: Joshua wright TITLE: Executive Director

SIGNATURE:  DATE: 11/17/2023



Alameda County Auditor-Controller Agency, Office of Contract Compliance & Reporting (OCCR) FEDERAL GRANT FUNDS SMALL LOCAL EMERGING BUSINESS (SLEB) WAIVER REQUEST

REQUIRED TO SOLICIT BIDS/PROPOSALS AND AWARD/AMEND CONTRACTS THAT INCLUDE FEDERAL GRANT FUNDS THAT PROHIBIT GEOGRAPHICAL PREFERENCES

- Solicit Bids
 Award Contract/Issue PO
 Renew/Amend Contract

Instructions for Departments:

- Preparer:** Review/complete Sections A – C below and upload required supporting documents. Upon completion, click "Finish." DocuSign will automatically route this Federal Grant Funds SLEB Waiver Request via email for review and electronic signature as needed.
- Approver:** Please review, electronically sign, and click "Finish." DocuSign will automatically route the Waiver Request to OCCR.
- OCCR may contact requesting departments for additional documentation as needed.
- See Page 3 for additional information and instructions following the Waiver being approved or denied by OCCR.

A. Complete items 1-5.

- Requesting Department Name: Probation Request Date: 11/7/2023

 Contact First / Last Name: Deborah Anderson QIC: 22801
 Email Address: danderso@acgov.org Phone #: 510-268-2669
 Procurement Description: Mobile Reentry Application - vergil Platform
- Catalog of Federal Domestic Assistance (CFDA) Number (Contact OCCR for assistance if needed): n/a
- Code of Federal Regulations (CFR) Name/Number (Contact OCCR for assistance if needed): 2 CFR 200
- State Regulation Name/Number (as applicable): write 'N/A' if not applicable.
- Previously approved 110-17 Waiver numbers as applicable for reference (supporting documents, etc.): F1572

B. Check the applicable boxes below to indicate the required supporting documents and click the paperclip icon in the upper right hand corner to upload them.

- Board letter(s) approving acceptance and/or expenditure, as needed, of grant funds for the procurement described above.
- Federal Regulation (CFDA, CFR, etc.) section that specifically prohibits geographical preferences.
- Sub grant documents if the Federal grant funds are sub granted or passed through the State to the County where State law prohibits geographical preferences.
- Previously approved 110-17 Waivers for this procurement to solicit bids and/or to award a contract/issue PO or to renew/amend contract.

C. Complete information in applicable box (1, 2, or 3) below for this Waiver Request:

<p>1. <input type="checkbox"/> Solicit Bids</p> <p>Please Note:</p> <p>If approved, use of County Counsel approved modified SLEB Provisions is required.</p> <hr/> <p>Authorized Approver Signature _____ Date _____</p> <hr style="border-top: 1px dashed red;"/> <p>OCCR Approval:</p> <p><input type="checkbox"/> Request approved by OCCR Date: _____</p> <p>_____</p> <p>OCCR Signature</p> <p>Waiver Expiration Date _____</p> <p>Federal Grant Funds SLEB Waiver #F</p> <p><input type="checkbox"/> Request denied by OCCR</p> <p>Reason: _____</p>	<p>2. <input type="checkbox"/> Award Contract/Issue PO</p> <p>A. Contractor Name/City: <u>Behavioral Ideas Lab, Inc.</u> <u>New York City</u></p> <p>B. Total Contract Value: \$ <u>625,823</u></p> <p>C. Contract Start Date: <u>10/01/2021</u></p> <p>D. Contract End Date: <u>09/30/2023</u></p> <p>E. Procurement Contract #: <u>22941</u></p> <hr/> <p>Authorized Approver Signature _____ Date _____</p> <hr style="border-top: 1px dashed red;"/> <p>OCCR Approval:</p> <p><input type="checkbox"/> Request approved by OCCR Date: _____</p> <p>_____</p> <p>OCCR Signature</p> <p>Waiver Expiration Date _____</p> <p>Federal Grant Funds SLEB Waiver #F</p> <p><input type="checkbox"/> Request denied by OCCR</p> <p>Reason: _____</p>	<p>3. <input checked="" type="checkbox"/> Renew/Amend Contract</p> <p>A. Amended Contract End Date: <u>09/30/2024</u></p> <p>B. Increase Amount: \$ <u>177,902</u></p> <p>C. Total Amended Amount: \$ <u>803,725</u></p> <p>D. Procurement Contract #: <u>22941</u></p> <hr/> <p><small>DocuSigned by:</small> <i>Gina Temporal</i> _____ 11/8/2023</p> <p><small>9851DBE56B5A462...</small></p> <p>Authorized Approver Signature _____ Date _____</p> <hr style="border-top: 1px dashed red;"/> <p>OCCR Approval:</p> <p><input checked="" type="checkbox"/> Request approved by OCCR Date: <u>11/9/2023</u></p> <p><small>DocuSigned by:</small> <i>Lena Lee</i> _____</p> <p><small>B7274B7BD648495...</small></p> <p>OCCR Signature</p> <p>Waiver Expiration Date <u>09/20/2024</u></p> <p>Federal Grant Funds SLEB Waiver #F 1942-A</p> <p><input type="checkbox"/> Request denied by OCCR</p> <p>Reason: _____</p>
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For OCCR use only (as applicable): See Waiver #F _____ for supporting documentation

Notes:

Additional Information/Instructions:

Please note the following:

1. Upon OCCR approval, a Federal Grant Funds SLEB Waiver number will be entered in the appropriate item C box and the Waiver Request will be automatically emailed via DocuSign to the Preparer/Requester and Approver.
2. Denied Waiver Requests will indicate the reason for denial and automatically be emailed via DocuSign to the Preparer/Requester and Approver.
3. Departments must
 - a) Include a copy of the approved DocuSign Form 110-17 when requesting contracting opportunities to be advertised by GSA. This authorizes and directs GSA to remove SLEB and Local provisions from bid and contract documents in accordance with County Counsel direction.
 - b) Upload a copy of the approved DocuSign Form 110-17 to the Alcolink Requisition when requesting Purchase Orders to be issued or a Procurement Contract to be approved/amended.
 - c) Enter the approved Federal Funds SLEB Waiver number in Alcolink Procurement Contract module, Sub-Contractor Compliance page.
 - d) Maintain copies of pertinent approved DocuSign Form 110-17s with contract documents and ensure the copies are uploaded and available to the Alcolink Procurement Contract file for audit purposes.
4. All other County procurement policies and procedures remain the same (i.e. competitive bidding, sole source, Board approval, etc.).
5. Please see the [Federal Grant Funds SLEB Waiver Procedure](#) in the Document Center for additional information or contact [OCCR](#).