

ALAMEDA COUNTY BOARD OF SUPERVISORS MINUTE ORDER

The following action was taken by the Alameda County Board of Supervisors on 07/11/2023

Approved as Recommended Other

Unanimous Tam: Haubert: Miley: Márquez: Carson: -
Vote Key: N=No; A=Abstain; X=Excused

Documents accompanying this matter:

Documents to be signed by Agency/Purchasing Agent:
Contract: C-902182,C-25708

File No. _____
Item No. 81

Copies sent to:
Cindy Wong, Qic 26021

Special Notes:



I certify that the foregoing is a correct copy of a Minute Order adopted by the Board of Supervisors, Alameda County, State of California.

ATTEST:
Clerk of the Board
Board of Supervisors

By: Rhonda Bailey
Deputy



ALAMEDA COUNTY PROBATION DEPARTMENT

P.O. Box 2059
1111 Jackson Street
Oakland, CA 94604-2059

MARCUS DAWAL

Chief Probation Officer

June 28, 2023

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

SUBJECT: AWARD A CONTRACT TO CONDOR SECURITY OF AMERICA, INC. FOR ARMED SECURITY GUARD SERVICES; MASTER CONTRACT NO. 902182; PROCUREMENT CONTRACT NO. 25708; AMOUNT: \$4,046,049

Dear Board Members:

RECOMMENDATION:

Authorize the Purchasing Agent, or her designee, to execute a contract (Master Contract No. 902182; Procurement Contract No. 25708) with Condor Security of America, Inc. (Principal: Gregory Veiga; Location: Newark) to provide armed security guard services to the Alameda County Probation Department and General Services Agency, for the term of 8/1/23 – 7/31/26, in the amount of \$4,046,049.

DISCUSSION/SUMMARY:

Alameda County Probation Department (ACPD) has approximately 600 staff members. There are four primary divisions within the department: Juvenile Facilities, Juvenile Services, Adult Services, and Administration. The department operates two juvenile facilities (Juvenile Hall and Camp Wilmont Sweeney). As a team of talented and committed professionals, the employees of the ACPD, in partnership with the County Board of Supervisors, the County Administrator, our community, and government partners, remain committed to serving the people of Alameda County at the highest level of excellence and professionalism.

In February 2013, ACPD acquired a weapons screening station, requiring armed security guard services located at the main entrance of its facilities to screen all visitors. The primary functions of the armed security guards include, but are not limited to, the following: operation of weapons screening stations and use of hand wands as prompted by the walk-through metal detectors to ensure that no weapons or contraband are brought into the Probation facilities; observe and report any unusual or suspicious activities; and respond to emergencies or other disturbances that occur at or on ACPD property.

The General Services Agency (GSA) provides maintenance, operation, and support services for over 121 Alameda County-owned facilities. Examples of these facilities include offices, courts, detention facilities, veterans' buildings, clinic buildings, firing ranges, parking structures, training facilities, and fuel storage tanks. GSA provides security guards to various County-owned facilities. As part of ongoing security improvement efforts, GSA requires armed security guard services at the 1401 Lakeside facility in Oakland.

SELECTION CRITERIA/PROCESS:

ACPD and GSA-Building Maintenance Department (BMD) have determined that Alameda County does not currently have the resources to provide armed security guard services.

ACPD and GSA-BMD worked with GSA–Procurement to develop a Request for Proposal (RFP), which was issued on December 29, 2022, posted on the website for 70 days, emailed to the Chambers of Commerce e-mail group, and sent to the E-Gov Professional Services–Current Contract Opportunities mailing service. The RFP was also advertised in The Inter-City Express on January 3, 2023, and The Piedmonter on January 6, 2023. A vendor outreach was conducted on January 4, 2023, followed by one networking/bidders' conference on January 9, 2023, which was attended by nine participants.

On March 8, 2023, 13 bidders submitted responses to the RFP. Three responses were disqualified as they failed to meet the Small Local Emerging Business (SLEB) requirement. Three additional responses were disqualified for failing to include an Exhibit A–Bid Response Packet and failing to include the Revised Bid Form. The remaining seven responses were evaluated and interviewed by the County Selection Committee. A maximum total of 550 evaluation points was available for this RFP. The total evaluation points include 50 preference points derived from a 5% preference for local vendors and a 5% preference for certified SLEB vendors, for a total of 10%.

Condor Security of America, Inc. was the highest-scoring responsive vendor and is being recommended for award. Condor Security of America, Inc. is a certified SLEB (Certified Small: 23-00034; Expiration: March 29, 2024).

The following is the evaluation summary:

EVALUATION SUMMARY

<i>Vendor</i>	<i>Location</i>	<i>Local</i>	<i>SLEB</i>	<i>Evaluation Points</i>
<i>Condor Security of America, Inc.</i>	<i>Newark, CA</i>	<i>Y</i>	<i>Y</i>	<i>438</i>
<i>American Guard Services, Inc.</i>	<i>Los Angeles, CA</i>	<i>N</i>	<i>N</i>	<i>425</i>
<i>Diligence Security Group</i>	<i>Oakland, CA</i>	<i>Y</i>	<i>Y</i>	<i>348</i>
<i>AI Protective Services, Inc.</i>	<i>Oakland, CA</i>	<i>Y</i>	<i>Y</i>	<i>328</i>
<i>Alpha Patrol Security Services</i>	<i>Oakland, CA</i>	<i>Y</i>	<i>Y</i>	<i>292</i>
<i>ABC Security Service, Inc.</i>	<i>Oakland, CA</i>	<i>Y</i>	<i>Y</i>	<i>271</i>
<i>Security Systems Management Inc.</i>	<i>Hayward, CA</i>	<i>Y</i>	<i>N</i>	<i>210</i>

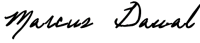
FINANCING:


Funding for this contract is included in the ACPD and GSA-BMD approved budget for Fiscal Year 2023-24, and will be requested in future budget years. No additional appropriations are required and there will be no increase in net County cost.

VISION 2026 GOAL:

The armed security guard services meet the 10X goal pathway of a **Crime Free County** in support of our shared visions of **Safe and Livable Communities**.

Respectfully submitted,

DocuSigned by:

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Marcus Dawal
Chief Probation Officer,

DocuSigned by:

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Kimberly Gasaway
Director, General Services Agency

Attachment

KG\TM\mm\I:\Board Letters\Purchasing\FY 2022-23\902182 BL BN Armed Security Guard Services

cc: County Administrator
Auditor-Controller
County Counsel

CONTRACT SUMMARY
ARMED SECURITY GUARD SERVICES
MASTER CONTRACT No. 902182
August 1, 2023 – July 31, 2026

Vendor	Location	Dollar Value of Contract Award	Small and Local Participation	
			Percentage	Dollar Amount
Condor Security America, Inc. Principal: Gregory Veiga Certified Small: 23-00034 Expiration: March 29, 2024	39899 Balentine Dr., Suite 109 Newark, CA 94560	\$4,046,049	100%	\$4,046,049