

ALAMEDA COUNTY BOARD OF SUPERVISORS MINUTE ORDER

The following action was taken by the Alameda County Board of Supervisors on 12/05/2023

Approved as Recommended Other

Unanimous Tam: Haubert: Miley: Márquez: Carson: -

Vote Key: N=No; A=Abstain; X=Excused

Documents accompanying this matter:

Documents to be signed by Agency/Purchasing Agent:

Contract: C-902251,C-25684

File No. _____
Item No. 21

Copies sent to:

Cindy Wong QIC 26021

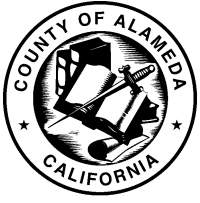
Special Notes:



I certify that the foregoing is a correct copy of a Minute Order adopted by the Board of Supervisors, Alameda County, State of California.

ATTEST:
Clerk of the Board
Board of Supervisors

By: Nancy French
Deputy



ALAMEDA COUNTY INFORMATION TECHNOLOGY DEPARTMENT

ITD HQ - 393 13TH STREET, OAKLAND, CA 94612 • (510) 481-3700

TIM DUPUIS
CHIEF INFORMATION OFFICER

November 16, 2023

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

**SUBJECT: AWARD A CONTRACT TO COMPUTER TECHNOLOGIES U.S.A., LLC
DBA BLUE HILL DATA SERVICES FOR MAINFRAME HOSTING
SERVICES; MASTER CONTRACT NO. 902251; PROCUREMENT
CONTRACT NO. 25684; AMOUNT: \$6,383,896**

Dear Board Members:

RECOMMENDATION:

Authorize the Purchasing Agent, or her designee, to execute a contract (Master Contract No. 902251; Procurement Contract No. 25684) with Computer Technologies U.S.A., LLC dba Blue Hill Data Services (Principal: Nicholas Pidick; Location: Pearl River, New York) to provide mainframe hosting services to Alameda County - Information Technology Department, for the term of 1/1/24 – 12/31/26, in the amount of \$6,383,896.

DISCUSSION/SUMMARY:

The hosting provider will oversee the mainframe processing needs of the Information Technology Department (ITD), ensuring a 99.99% uptime, furnishing necessary software and software licenses, and offering personnel support to maintain the diverse software solutions and subsystems essential for ITD's custom applications. The hosting provider will also be responsible for the lifecycle of the proposed solution, software, and services. The solution delivered will have scalable capacity capable of increasing capacity during heavy processing cycles as well as reducing capacity during periods of low activity. The hosting provider is Criminal Justice Information Services (CJIS) compliant. General user support is from 8:00 a.m. – 5:00 p.m., Monday through Friday Pacific Time zone for planned work/activities, and technical support for incidents and outages is 24 hours, 7 days a week, 365 days a year.

SELECTION CRITERIA/PROCESS:

ITD has determined that Alameda County is at risk of not having sufficient resources to provide mainframe hosting services within the next three years.

ITD worked with General Services Agency (GSA) – Procurement to develop a Request for Proposal (RFP), which was issued on February 15, 2023, posted on the County and GSA LinkedIn websites for 49 days, e-mailed to the Chambers of Commerce e-mail group, and sent to the E-Gov Professional Services – Current Contract Opportunities mailing service. The RFP was also advertised in the Inter-City Express on February 17, 2023 and the Oakland Post on February 22, 2023. A vendor outreach was conducted on February 22, 2023, followed by one networking/bidder conference on February 24, 2023, which was attended by 11 vendors.

On April 5, 2023, four bidders submitted responses to the RFP. All responses were evaluated, and proposers were interviewed by the County Selection Committee. A maximum total of 550 evaluation points was available for this RFP. The total evaluation points include 50 preference points derived from a 5% preference for local vendors and a 5% preference for certified Small Local Emerging Business (SLEB) vendors, for a total of 10%.

Computer Technologies U.S.A., LLC dba Blue Hill Data Services was the highest-scoring responsive vendor and is being recommended for award.

Computer Technologies U.S.A., LLC dba Blue Hill Data Services is not a certified SLEB and is subcontracting 20% of the contract excluding software licenses with Stack Solutions Inc. (Principal: Joel Baldus; Location: Pleasanton; Certified Small: 09-00302; Expiration: 10/31/2024) to provide project management. Software licenses are exempt from SLEB requirements.

The following is the evaluation summary:

EVALUATION SUMMARY

Vendor	Location	Local	SLEB	Evaluation Points
<i>Computer Technologies U.S.A., LLC dba Blue Hill Data Services</i>	<i>Pearl River, NY</i>	<i>No</i>	<i>No</i>	<i>448</i>
<i>Data Management Associates of Brevard Inc.</i>	<i>Malabar, FL</i>	<i>No</i>	<i>No</i>	<i>439</i>
<i>Ensono, Inc.</i>	<i>Downers Grove, IL</i>	<i>No</i>	<i>No</i>	<i>327</i>
<i>Kyndryl</i>	<i>New York, NY</i>	<i>No</i>	<i>No</i>	<i>324</i>

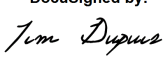
FINANCING:

Appropriations for this contract are included in the ITD Fiscal Year 2023-24 Approved Budget and will be requested in future budget years. No additional appropriations are required and there will be no increase in net County cost.

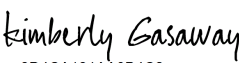
VISION 2026 GOAL:

The mainframe hosting services meet the 10X goal pathway of **Employment for All** in support of our shared visions of **Accessible Infrastructure** and a **Prosperous Economy**.

Respectfully submitted,

DocuSigned by:

0504117C2A294A7...

Tim Dupuis
Chief Information Officer

DocuSigned by:

8D4CA131AAQB4C2...

Kimberly Gasaway
Director, General Services Agency

Attachment

KG\AR\ma\I\Board Letters\Purchasing\FY 2023-24 902251 Mainframe Hosting

cc: County Administrator
Auditor-Controller
County Counsel

CONTRACT SUMMARY
MAINFRAME HOSTING SERVICES
 MC No. 902251
 January 1, 2024 – December 31, 2026

Vendor	Location	Dollar Value of Contract Award	Small and Local Participation	
			Percentage	Dollar Amount
Computer Technologies, U.S.A., LLC dba Blue Hill Data Services Principal: Nicholas Pidick	2 Blue Hill Plaza Pearl River, NY	\$3,215,348	20%	\$643,069.60
Software Licenses		\$3,168,548	SLEB Exempt	

SLEB Subcontracting Information			
Stack Solutions Inc. Principal: Joel Baldus Certified Small: 09-00302 Expiration: 10/31/2024	555 Peters Ave, Suite 100 Pleasanton, CA 94566	20%	\$643,069.60