

ALAMEDA COUNTY BOARD OF SUPERVISORS MINUTE ORDER

The following action was taken by the Alameda County Board of Supervisors on 07/23/2024

Approved as Recommended Other

Unanimous Tam: Haubert: Miley: Márquez: Carson: -

Vote Key: N=No; A=Abstain; X=Excused

Documents accompanying this matter:

Documents to be signed by Agency/Purchasing Agent:

Contract: C-902423,C-26863

File No. _____
Item No. 86

Copies sent to:

Cindy Wong

Special Notes:



I certify that the foregoing is a correct copy of a Minute Order adopted by the Board of Supervisors, Alameda County, State of California.

ATTEST:
Clerk of the Board
Board of Supervisors

By: Rhonda Bailey
Deputy



COUNTY ADMINISTRATOR

SUSAN S. MURANISHI
COUNTY ADMINISTRATOR

July 5, 2024

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

SUBJECT: AWARD A CONTRACT TO MOBILE-MED WORK HEALTH SOLUTIONS, INC., DBA WORK HEALTH SOLUTIONS FOR PRE-EMPLOYMENT EXAM STANDARDS AND EVALUATION SERVICES; MASTER CONTRACT NO. 902423; PROCUREMENT CONTRACT NO. 26863; AMOUNT: \$259,403

Dear Board Members:

RECOMMENDATION:

Authorize the Purchasing Agent, or her designee, to execute a contract (Master Contract No. 902423; Procurement Contract No. 26863) with Mobile-Med Work Health Solutions, Inc., dba Work Health Solutions (Principal: Dean Frieders; Location: San Jose) to provide pre-employment exam standards and evaluation services for the term of 8/1/24 – 7/31/27, in the amount of \$259,403.

DISCUSSION/SUMMARY:

Alameda County currently has approximately 1,400 job classifications. The County provides approximately 1,500 post-offer/pre-employment medical examinations annually for candidates for County employment, in order to assess their medical capabilities to perform job duties, as well as to enable accommodation of individuals with disabilities. The Contractor will develop pre-employment medical questionnaires and examination protocols and provide associated services.

SELECTION CRITERIA/PROCESS:

The County Administrator's Office - Risk Management Unit (CAO-RMU) has determined that Alameda County does not currently have the resources to provide pre-employment exam standards and evaluation services.

The RMU worked with General Services Agency (GSA)–Procurement to develop a Request for Proposal (RFP), which was issued on February 9, 2024, posted on the County and GSA LinkedIn websites for 38 days, sent to the E-Gov Professional Services – Current Contract Opportunities mailing service and emailed to the Chambers of Commerce e-mail group. The RFP was also advertised in the Inter-City Express and the San Francisco Daily Journal on February 13, 2024. A vendor outreach was conducted on February 14, 2024, followed by one networking/bidders' conference on February 15, 2024, that was attended by two vendors.

On March 18, 2024, two bidders submitted responses to the RFP. Both responses were evaluated, one bidder was interviewed by the County Selection Committee, and the other bidder elected to not participate

in an interview. A maximum total of 550 evaluation points was available for this RFP. The total evaluation points included 50 preference points derived from a 5% preference for local vendors and a 5% preference for certified Small Local Emerging Business (SLEB) vendors, for a total of 10%.

Mobile-Med Work Health Solutions, Inc., dba Work Health Solutions was the highest scoring vendor and is being recommended for award.

Mobile-Med Work Health Solutions, Inc., dba Work Health Solutions is not a certified SLEB and is subcontracting 20% of the contract with Integral Consultants Occupational Medicine (Principal: Ramon Terrazas; Location: Oakland; Certified Small: 09-00264; Expiration: 9/30/24) to provide occupational medicine physician consulting services.

The following is the evaluation summary:

EVALUATION SUMMARY

Vendor	Location	Local	SLEB	Evaluation Points
<i>Mobile-Med Work Health Solutions, Inc. dba Work Health Solutions</i>	<i>San Jose, CA</i>	<i>N</i>	<i>N</i>	<i>361</i>
<i>Occu-Med, Ltd.</i>	<i>Fresno, CA</i>	<i>N</i>	<i>N</i>	<i>276</i>

FINANCING:

Appropriations for this contract are included in the CAO-RMU Fiscal Year (FY) 2024-25 Maintenance of Effort budget, is contingent upon your Board's adoption of the FY 2024-25 final budget, and will be requested in future budget years. No additional appropriations are required and there will be no increase in net County cost.

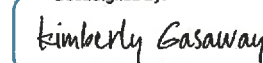
VISION 2026 GOAL:

Pre-employment physical examination standards and evaluation services meet the 10X goal pathways of **Healthcare for All** and **Employment for All** in support of our shared vision of a **Thriving and Resilient Population**.

Very truly yours,



Susan S. Muranishi
County Administrator

DocuSigned by:

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Kimberly Gasaway
Director, General Services Agency

Attachment

KG\AR\h\I:\Board Letters\Purchasing\FY 2023-24\902423 BL-BN Pre-employment Exam Standards & Evaluation

cc: Auditor-Controller
County Counsel

CONTRACT SUMMARY
PRE-EMPLOYMENT EXAM STANDARDS AND EVALUATION SERVICES
 MC No. 902423
 August 1, 2024 – July 31, 2027

Vendor	Location	Dollar Value of Contract Award	Small and Local Participation	
			Percentage	Dollar Amount
Mobile-Med Work Health Solutions, Inc. dba Work Health Solutions Principal: Dean Frieders	2101 Forest Avenue, Suite 220A San Jose, CA 95128	\$259,403	20%	\$51,881

SLEB Subcontracting Information				
Integral Consultants Occupational Medicine Principal: Ramon Terrazas Certified Small: 09-00264 Expiration: 9/30/24	1916 Tiffin Road Oakland, CA 94602		20%	\$51,881