

ALAMEDA COUNTY BOARD OF SUPERVISORS MINUTE ORDER

The following action was taken by the Alameda County Board of Supervisors on 06/29/2021

Approved as Recommended Other

Unanimous Chan: Haubert: Miley: Valle: Carson: -
Vote Key: N=No; A=Abstain; X=Excused

Documents accompanying this matter:

Documents to be signed by Agency/Purchasing Agent:
Contract: C-901809,C-21608

File No. _____
Item No. 45

Copies sent to:
Cindy Wong

Special Notes:



I certify that the foregoing is a correct copy of a Minute Order adopted by the Board of Supervisors, Alameda County, State of California.

ATTEST:
Clerk of the Board
Board of Supervisors

By: Rhonda Bailey
Deputy

Alameda County Sheriff's Office

Lakeside Plaza, 1401 Lakeside Drive, 12th Floor, Oakland, CA 94612-4305



Gregory J. Ahern, Sheriff

Director of Emergency Services
Coroner - Marshal

June 11, 2021

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, California 94612-4305

SUBJECT: AWARD A CONTRACT TO MARK43, INC. FOR LAW ENFORCEMENT INTEGRATED MANAGEMENT, DISPATCHING, AND REPORTING SYSTEM; REQUEST FOR PROPOSAL NO. 901809; PROCUREMENT CONTRACT NO. 21608; AMOUNT: \$5,250,000

Dear Board Members:

RECOMMENDATION:

Authorize the Purchasing Agent to execute a contract (Master Contract No. 901809; Procurement Contract No. 21608) with Mark43, Inc. (Principal: Steven Salberta; Location: New York, NY) to provide law enforcement integrated records management, dispatching, and reporting system to the Alameda County Sheriff's Office, for the term of 7/1/21 – 6/30/26, in the amount of \$5,250,000.

DISCUSSION/SUMMARY:

The Alameda County Sheriff's Office (ACSO) intends to award a contract to a contractor to provide a new integrated law enforcement records management, computer-aided dispatching, mobile computing, and field reporting system. The software systems are vital components of the ACSO's everyday functions, and lives depend on a usable, reliable system to fulfill their mission to the best of their ability.

The solution will be a system designed specifically for law enforcement operations built with modern technology that is easily scalable, highly secure, and capable of being updated in a timely manner with no significant impact on ACSO resources and operations. The system shall allow users to create, manage, search, and share various types of records from both mobile and desktop computers in a seamless and user-friendly manner. Data shall be secured and shared within and between applications in real-time with a single sign-on capability allowing users to use a one-time login to access to all applications and interfaced systems for any given user session.

MC No.901809

Law Enforcement Integrated Records Management,
Dispatching and Reporting System

The system will be highly user-friendly, requiring minimal fields to be completed, minimal steps to review and approve reports, no redundant data entry, and minimal steps to comply with and submit crime data to the California Department of Justice and Incident-based Reporting System.

Information Technology Department (ITD) has reviewed the Request for Proposal (RFP) and vendor's responses with respect to security items, and they are acceptable. ACSO and General Services Agency (GSA) will seek help from ITD as they plan the implementation of the product so that ITD can support tasks such as network and security.

SELECTION CRITERIA/PROCESS:

ACSO has determined that Alameda County does not currently have the resources to provide law enforcement integrated records management.

ACSO worked with GSA–Procurement to develop a Request for Proposal (RFP) issued on September 13, 2019, posted on the website for 71 days, sent to the E-Gov Goods and Services – Current Contract Opportunities mailing service, and e-mailed to the Chambers of Commerce e-mail group. The RFP was also advertised in the Inter-City Express on September 17, 2019, and the Alameda Times Star on September 19, 2019. A vendor outreach was conducted on September 18, 2019, followed by one networking/bidders conference on September 24, 2019, and was attended by 15 vendors.

On November 22, 2019, six bidders submitted responses to the RFP. All responses were evaluated and interviewed by the County Selection Committee. As part of the evaluation, a product demonstration by each bidder and an actual site visit to the bidder's customer agencies were required. Due to the shelter-in-place declarations, a virtual site visit to the bidder's customer agencies was conducted instead of the actual site visit. A maximum of 100 points is available for this RFP.

Mark43, Inc. was the highest scoring qualified vendor, meets all the requirements, and is being recommended for award.

The project is partially Federally funded; therefore, the Office of Contract Compliance & Reporting has waived the Small Local Emerging Business requirements and issued Federal Waiver No. F1476-A valid through July 30, 2026.

The following is the evaluation summary:

Vendor	Location	Local	SLEB	Evaluation Points
<i>Mark43, Inc.</i>	<i>New York, NY</i>	<i>N</i>	<i>N</i>	<i>90</i>
<i>Central Square Technologies</i>	<i>Lake Mary, FL</i>	<i>N</i>	<i>N</i>	<i>83</i>
<i>ProPhoenix Corporation</i>	<i>Moorestown, NJ</i>	<i>N</i>	<i>N</i>	<i>81</i>

MC No.901809

Law Enforcement Integrated Records Management,
Dispatching and Reporting System

<i>Vendor</i>	<i>Location</i>	<i>Local</i>	<i>SLEB</i>	<i>Evaluation Points</i>
<i>Motorola Solutions, Inc.</i>	<i>San Jose, CA</i>	<i>N</i>	<i>N</i>	<i>77</i>
<i>Intergraph Corporation dba Hexagon Safety & Security</i>	<i>Madison, AL</i>	<i>N</i>	<i>N</i>	<i>71</i>
<i>Tyler Technologies</i>	<i>Troy, MI</i>	<i>N</i>	<i>N</i>	<i>69</i>

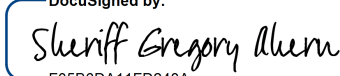
FINANCING:

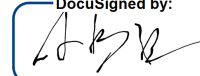
Appropriations for this contract are included in the ACSO FY 2021-22 Maintenance of Effort budget and will be requested in future budget years. No additional appropriations are required, and there will be no increase in net County cost.

VISION 2026 GOAL:

The law enforcement integrated records management, dispatching, and reporting system meets the 10X goal pathway of a **Crime Free County** in support of our shared visions of a **Thriving & Resilient Population** and **Safe & Livable Communities**.

Respectfully submitted,

DocuSigned by:

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 Gregory J. Ahern
 Sheriff-Coroner

DocuSigned by:

 6DC95310AA3D4A2...
 Alan Baxter
 Chief Deputy of Operations,
 General Services Agency

Attachment

WAH\EB\kh\http://gsaspoint.acgov.org/bletters/purchbl/Board Letter/901809 – BL – Law Enforcement

cc: County Administrator
Auditor-Controller
County Counsel

CONTRACT SUMMARY
LAW ENFORCEMENT INTEGRATED MANAGEMENT, DISPATCHING AND REPORTING SYSTEM
MC No. 901809
July 1, 2021 – June 30, 2026

Vendor	Location	Dollar Value of Contract Award		
			Percentage	Dollar Amount
Mark43, Inc.	250 Hudson Street, 3 rd Flr, New York, NY 10013	\$5,250,000	Federal Waiver F-1476-A	